

September 25, 2007

TO: ALL STATE AGENCIES, SCHOOL DISTRICTS, MUNICIPALITIES, VOLUNTEER  
FIRE COMPANIES AND POLITICAL SUBDIVISIONS

FROM: HOLLYLYNN FORD  
STATE CONTRACT PROCUREMENT OFFICER  
302-857-4559

SUBJECT: **AWARD NOTICE**  
**CONTRACT NO. 07-013-HF**  
**2008 MODEL YEAR OR LATER POLICE PURSUIT VEHICLES**

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## **KEY CONTRACT INFORMATION**

### **1. MANDATORY USE CONTRACT:**

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**REF: Title 29, Chapter 6911(d) Delaware Code.** Every state department and agency within the Executive Branch and Judicial Branch of the state government shall procure all material, equipment and nonprofessional services through the statewide contracts administered by Government Support Services, Office of Management and Budget. Delaware State University, Delaware Technical and Community College, the operations funded by Public School Districts, Delaware Transit Corporation, Department of Elections, the Legislative Branch and the Board of Pension Trustees and their consultants are specifically exempted from the requirements of this subsection.

### **2. CONTRACT PERIOD:**

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Each Vendors contract shall be valid for a one (1) year period from October 1, 2007 through September 30, 2008. Each contract may be renewed for one (1) additional year through negotiation between the contractor and Government Support Services. Negotiation must be initiated no later than ninety (90) days prior to the termination of the current agreement.

### **3. VENDORS:**

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<b>Specification A</b> Warnock Automotive, Inc. 175 Route 10 East Hanover, NJ 07936 Contact: Nate Seely Phone: 973-463-3068 Fax: 973-884-2650 Email: <a href="mailto:nseely@warnockauto.com">nseely@warnockauto.com</a> Federal E.I.#: 22-2658797 <b><u>Categories Awarded:</u> Ford Crown Victoria</b>	<b>Specification B</b> Northeast Auto Outlet 9300 Blue Grass Rd Philadelphia, PA 19114 Contact: Jim Piccoli Phone: 215-969-3152 Fax: 215-969-3160 Email: <a href="mailto:JPiccoli@northeastauto.com">JPiccoli@northeastauto.com</a> Federal E.I.# 23-2624068 <b><u>Categories Awarded:</u> Chevy Impala</b>
<b>Specification C</b> Hertrich Fleet Services 695 N. Dupont Blvd. Milford, DE 19963 Contact: Russ Evans Phone: 302-422-3300 Fax: 302-424-5286 Email: <a href="mailto:revans@hertrichfleet.com">revans@hertrichfleet.com</a> Federal E.I.#: 51-0381749 <b><u>Awarded Categories:</u> Chevy Pursuit Tahoe</b>	<b>Specification D</b> Day Chevrolet 1600 Golden Mile Highway Monroeville, PA 15146 Contact: Don Phillips Phone: 412-351-3400 Fax: 724-327-6294 Email: <a href="mailto:donpfleet@aol.com">donpfleet@aol.com</a> Federal E.I.#: 25-1504942 <b><u>Categories Awarded:</u> Chevy SS Tahoe</b>

**4. SHIPPING TERMS:**

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F.O.B. destination.

**5. DELIVERY AND PICKUP:**

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A vehicle may not be driven more than 200 miles from the awarded vendor's place of business to the ordering agency for inspection and receipt, or the vehicle shall not be accepted. A waiver can be requested through Government Support Services on special vehicles which require delivery to sub-contractors. If the awarded vendor uses a towing device to tow another vehicle to the inspection, the towing device may not be attached in a way that holes are drilled in the bumpers of the vehicles being towed. Drilling of holes in the vehicle bumpers is not permitted. Any bumper with damage caused by a towing device will be replaced by the awarded vendor at no charge to the State. If a vehicle is being towed by another vehicle, the vehicle being towed must have the drive shaft disconnected to eliminate unnecessary mileage.

**6. PRICING:**

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Prices will remain firm for the term of the contract year.

<b><u>VENDOR</u></b>	<b><u>MAKE</u></b>	<b><u>MODEL</u></b>	<b><u>WARRANTY</u></b>	<b><u>PRICE EACH</u></b>	<b><u>DELIVERY DAYS A.R.O.</u></b>
<b>Warnock</b>	<b>Ford</b>	<b>Crown Victoria</b>	<b>5 yr/60,000</b>	<b>\$20,631.00</b>	<b>90-120</b>
<b>Northeast Auto</b>	<b>Chevy</b>	<b>Impala</b>	<b>5 yr/100 std</b>	<b>\$18,269.05</b>	<b>60</b>
<b>Hertrich Fleet</b>	<b>Chevy</b>	<b>CC10706 Tahoe</b>	<b>3 yr/36,000</b>	<b>\$26,697.00</b>	<b>90 - 120</b>
<b>Day Chevy</b>	<b>Chevy</b>	<b>Tahoe 4x4 SSV</b>	<b>5 yr/60,000</b>	<b>\$28,758.00</b>	<b>45 to 90</b>

**ADDITIONAL TERMS AND CONDITIONS**

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**7. BILLING:**

The successful vendor is required to **"Bill as Shipped" to the respective ordering agency(s).** Ordering agencies shall provide at a minimum the contract number, ship to and bill to address, contract name and phone number.

**8. PAYMENT:**

The agencies or school districts involved will authorize and process for payment each invoice within thirty (30) days after the date of receipt. The contractor or vendor must accept full payment by procurement (credit) card and/or conventional check and/or other electronic means at the State's option, without imposing any additional fees, costs or conditions.

**9. PRODUCT SUBSTITUTION:**

All items delivered during the life of the contract shall be of the same type and manufacture as specified unless specific approval is given by Government Support Services to do otherwise. Substitutions may require the submission of written specifications and product evaluation prior to any approvals being granted.

**10. ORDERING PROCEDURE:**

Successful contractors are required to have either a local telephone number within the (302) area code, a toll free (800) number, or agree to accept collect calls. Each agency is responsible for placing their orders and may be accomplished by written purchase order, telephone, fax or computer on-line systems. The contractor or vendor must accept full payment by procurement (credit) card and/or conventional check and/or other electronic means at the State's option, without imposing any additional fees, costs or conditions.

**11. REQUIREMENTS:**

This contract is issued to cover the police pursuit vehicle requirements for the State of Delaware.

**12. HOLD HARMLESS:**

The contractor agrees that it shall indemnify and hold the State of Delaware and all its agencies harmless from and against any and all claims for injury, loss of life, or damage to or loss of use of property caused or alleged to be caused, by acts or omissions of the contractor, its employees, and invitees on or about the premises and which arise out of the contractor's performance, or failure to perform as specified in the Agreement.

**13. NON-PERFORMANCE:**

In the event the contractor does not fulfill its obligations under the terms and conditions of this contract, the ordering agency may purchase equivalent product on the open market. Any difference in cost between the contract prices herein and the price of open market product shall be the responsibility of the contractor. Under no circumstances shall monies be due the contractor in the event open market products can be obtained below contract cost. Any monies charged to the contractor may be deducted from an open invoice.

**14. FORCE MAJEURE:**

Neither the contractor nor the ordering agency shall be held liable for non-performance under the terms and conditions of this contract due, but not limited to, government restriction, strike, flood, fire, or unforeseen catastrophe beyond either party's control. Each party shall notify the other in writing of any situation that may prevent performance under the terms and conditions of this contract.

**15. AGENCY'S RESPONSIBILITIES:**

The Agency shall:

- a. Examine and review in detail all letters, reports, drawings and other documents presented by the Contractor to the Agency and render to the Contractor in writing, findings and decisions pertaining thereto within a reasonable time so as not to delay the services of Contractor.
- b. Give prompt written notice to the Contractor whenever the Agency observes or otherwise becomes aware of any development that affects the scope or timing of the Contractor's services.